

Books & Periodicals (with library call numbers)

202 Ways Not to Mooch off Your Parents
by James Stephenson (650.1208 S)
Start making your own money with this helpful guide with 202 ideas to start your own business.

Entrepreneur (338 E)
A magazine with articles and advice for entrepreneurs of all ages.

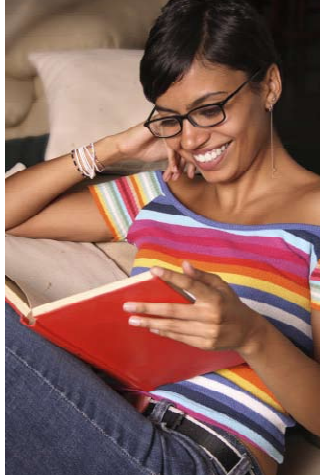
The New Totally Awesome Business Book for Kids (and Their Parents): with Twenty Super Businesses You Can Start Right Now!
by Arthur Bochner and Rose Bochner (658.041 B)
An informative book with suggestions for starting a business right away.

The Small Business Bible: Everything You Need to Know to Succeed in Your Small Business
by Steven D. Strauss (658.022 S)
An easy-to-read resource that covers strategies for success and all aspects of business operations.

Start Your Own Pet-Sitting Business: Your Step-by-Step Guide to Success
by Cheryl Kimball (636.088 K)
A wealth of information on how to become a part of the booming pet-sitting business.

What Color is Your Parachute? For Teens: Discovering Yourself, Defining Your Future
by Richard Nelson Bolles and Carol Christen (331.128 B)
Descriptions of 250 job titles based on the Department of Labor's classifications.

Young Adult's Guide to Business Communications
by Kristi L. Thomason-Carroll (651.7 T)
Whether you are an entrepreneur or working a typical job, this book will guide you through making first impressions, conducting yourself professionally and much more.



Start Your Own Business Today!

In the Neighborhood

Outside Work

- Car washing
- Delivery or errand service
- Dog walking
- Garage cleaning
- Garage sale
- Gardening
- Grocery shopping
- Home improvement
- Laundromat pick-up/delivery
- Litter pick-up for businesses, apartment buildings or homes
- Painting houses/fences
- Pool cleaning/maintenance
- Snow shoveling

Inside Work

- Home bakery service
- House cleaning/window washing
- Laundry/ironing service
- Organizing and running special events
- Party helpers: catering, food service, clean-up
- Special trusted services
 - Babysitting
 - House-sitting: pick up mail, water plants
 - Pet-sitting

Special Skills or Training

- Bicycle repair
- Calligraphy
- DJ or live music
- Crafts/jewelry making
- Photography
- T-shirt design/sales
- Tutoring in math, reading or other subjects
- Videotaping

Use Your Computer

- Blog
- Brochure/flyer design service
- Computer consultant/instructor
- Typing service
- eBay business
- Greeting card design/sales
- Neighborhood newsletter
- Neighborhood directory of services
- Web design

Publicize Your Business

- Advertise in a school newspaper
- Door-to-door flyer distribution
- Post notices on bulletin boards in the community

What Does it Take to Become an Entrepreneur?

- Confidence
- Competitiveness
- Love of the product or service
- Can-do attitude!
- Honesty and integrity
- Creativity and flexibility
- Leadership and communication skills
- Risk-taking
- Sales and persuasion skills
- Positive outlook
- A vision for what is possible!

Teens, invest in your future success by learning how to become a Young Entrepreneur now!

www.brooklynpubliclibrary.org

THE YOUNG ENTREPRENEUR

Brooklyn
Public
Library

Education & Job Information Center

The Young Entrepreneur



Teens, do you want to turn your dreams of owning a business into reality?

Then this brochure is for you!

Education & Job Information Center
Central Library
10 Grand Army Plaza
Brooklyn, NY 11238
718.230.2177
www.brooklynpubliclibrary.org/ejic.jsp

www.brooklynpubliclibrary.org

The Young Entrepreneur

What is an entrepreneur?

An entrepreneur is a person who sees an opportunity, makes a plan, starts the business, manages the business and receives the profits.

- *Do you dream of owning a business?*
- *Do you have a passion for change and the desire to succeed?*

Take the opportunity now to gain business knowledge and ensure your success at a young age!

The following resources are designed specifically for teens and young people who are interested in pursuing their entrepreneurial dreams.

Find more resource guides compiled by the Education & Job Information Center at www.brooklynpubliclibrary.org/ejic.jsp

Brooklyn Public Library Resources

Brooklyn Public Library Business Library

280 Cadman Plaza West
Brooklyn, NY 11201
718.623.7000
www.biz.brooklynpubliclibrary.org
Offers materials, free programs and online resources for starting a business.



My Own Biz

A BPL website that provides information and resources to help teens start their own business.
myownbiz.brooklynpubliclibrary.org

Internet Resources

Entrepreneur.com

Provides tips on starting a business and covers topics such as raising money, handling sales and marketing. Also provides entrepreneurial success stories.
www.entrepreneur.com

My Own Business

Provides a free online business course to help people succeed and avoid common mistakes in business.
www.myownbusiness.org

Retire @ 21

Find forums, a blog and resources for aspiring entrepreneurs, as well as a showcase of young entrepreneurs sharing their success stories.
www.retireat21.com

SCORE: Young Entrepreneurs

Offers resources, statistics and stories for young entrepreneurs. Check out the "60-Second Guides" covering a wide range of business topics from recruiting employees to marketing on a limited budget.
www.score.org/young.html

Teen Business Link

A service of the U.S. Small Business Administration, this site offers ideas, tips and resources to help teen entrepreneurs.
www.sba.gov/teens

YoungBiz.com

Offers articles, success stories and camps and workshops teaching financial and entrepreneurial skills.
www.youngbiz.com

YoungEntrepreneur

A free online community that offers a discussion forum, articles, blogs and resources for entrepreneurs.
www.youngentrepreneur.com



Entrepreneurial Programs & Resources

Brooklyn Economic Development Corporation

175 Remsen Street, Suite 350
Brooklyn, NY 11201
718.522.4600, ext. 35
www.bedc.org/consulting_01.htm
Offers free consulting services for start-up and early-stage entrepreneurs and businesses in NYC, including technical assistance and advice on expanding a business. Call for a free consultation.

Brooklyn Small Business Development Center New York City College of Technology

25 Chapel Street, 11th Floor
Brooklyn, NY 11201
718.797.0187
www.nyssbdc.org/centers/centers.cfm?centid=20
Provides management and technical assistance to small businesses and aspiring entrepreneurs. Offers free, one-on-one counseling, classes and seminars.

New York City Small Business Services NYC Business Solutions

9 Bond Street, Fifth Floor
Brooklyn, NY 11201
718.875.3400 or 311 (ask for NYC Business Solutions)
www.nyc.gov/html/sbs/nycbiz
Offers free business counseling, workshops and training seminars on everything from the financing process to government assistance for small businesses.

Service Corps of Retired Executives (SCORE)

26 Federal Plaza, 31st Floor
New York, NY 10278
212.264.4507
www.scorenyc.org
Provides free and confidential professional counseling for small businesses and entrepreneurs, and seminars on a variety of topics for a fee. Staffed by volunteers who are working or retired business owners, executives and corporate leaders.

Youth Venture New York Office

25 Washington Street, Suite 406
Brooklyn, NY 11201
718.237.6262 or 212.278.8930
www.genv.net
Provides tools for creating civic-minded organizations, clubs and businesses for youth, ages 12 to 20. Resources include a national network and online forums, guidance, support and up to \$1,000 in start-up money.